



# **Terms of Reference**

# Solar PV Tender Management Vendor Registration

#### **Basic information**

Terms of reference number:	Envi 01/2019
Project title:	Solar PV Tender Management Vendor Registration

#### Information and contact details

Envireo is 100% owned by The GreenCape Sector Development Agency. From time to time GreenCape has been asked to deliver work that is separate from the its traditional mandate, but aligned to the overall vision of accelerating the development of the Green Economy.

Name of partner institution:	Envireo
Email:	info@envireo.co.za
Telephone number:	021 811 0250

#### **Background**

Several businesses, interested in exploring solar PV, struggle to select a solar PV EPC due to the fact that they receive numerous quotations from various EPCs selling a solar PV system. The quotes vary in terms of: system size, layout of panels, technology to be used, payback periods, tariff increase forecasts, financial models and so on.

#### **Objectives**

Envireo aims to provide a simplified and competitive solar PV procurement service to our clients. This service will aim to be cost effective, objective, rapid process, managing comparable quotes, ensure a seamless procurement process as well as provide insights into the solar PV industry's rules, regulations and trends.

### **Expertise**

Envireo are looking for solar PV EPCs who will be able to apply to solar PV RFPs developed, managed and run by Envireo.

## **Required Competency of Partners**

Envireo are looking for partners with a strong record in solar PV installations, within the commercial and industrial sectors, in South Africa. Below are the minimum criteria that our partners need to meet:

- At least a total of 5 MWp of solar PV installed to-date.
- At least a single installation larger than 250 kWp.
- Can offer a turnkey or PPA solution to clients.
- Registered a SSEG solar PV system with a South African municipality.

#### **Contact with Envireo**

Please submit the attached Terms of Reference by COB 8th November 2019

Any enquiry regarding this Terms of Reference or a submitting of a response shall be submitted in writing to Enviroo at <a href="mailto:info@enviroo.co.za">info@enviroo.co.za</a> with TOR No. Envi 01/2019- Solar PV Tender Management Vendor Registration as the subject.

Any other contact with Envireo personnel involved in this tender is not permitted during the EOI process other than as required through existing service arrangements or as requested by the Envireo as part of the EOI process.