



**GREEN
OUTCOMES
FUND**

CATALYTIC FINANCE PARTNER: BUSINESS PARTNERS LTD

Business Partners Ltd

Business Partners Limited is one of Africa's leading business loan and equity providers and 2019 Gold winner: SME bank of the year (Africa)* that provides customised financial solutions, business premises, sectoral knowledge, mentorship, and other added-value services for viable formal small and medium enterprises (SMEs) requiring finance up to R50 million.

Business Partners' Investment Mandate:

Business Partners Limited recognises the benefit that green industries contribute to the country. The Green Outcomes Fund focus is therefore, on companies that offer projects that aim to enhance the environment, reduce carbon emissions, adopt renewable energy technologies, create jobs and uplift communities. The businesses that will be considered for the fund are those:

- Which actively develop, manufacture and provide goods and services that that have positive environmental benefits; and/or
- Which seek to, or are implementing measures and/or technology for sustainable energy, waste and water practices.
- Which adopt and/or are receptive towards green innovations and broader eco-industry.

Application Details:

Business Partners Limited website: www.businesspartners.co.za provides an "Enquire now form" on which the applicant is requested to complete basic essential information required for an initial assessment to be conducted.



Application Processing and Timelines:

- Completed enquiry form is received from the website.
- An automated email is sent to client acknowledging receipt of enquiry.
- Enquiry reaches Entrepreneurs Growth Centre (EGC) for assessment.
- Follow on response to an enquiry should be within 48 hours.

POOR-FIT CLIENTS:

- EGC responds and provides guidance to business owner and closes the query.
- Where relevant, EGC provides guidance on steps to follow to obtain BPL finance.

GOOD-FIT CLIENTS:

- EGC evaluates whether it is indeed a potential good-fit client
- EGC either contacts applicant to guide and/or conduct further assessment
- Enquiry is **assigned to selected branch** if it meets BPL criteria
- Investment personnel call the potential client within the 48 hours to introduce the company and to access information required for due diligence.

Business Partners' Contact Details:

Business Partners Limited has 20 branches across South Africa to ensure personalised attention wherever entrepreneurs are located.

Tel: 0861 763 346

Email: enquiries@businesspartners.co.za