

# GreenCape Job Opportunity

## Technical Specialist: Energy

### About GreenCape

GreenCape is a non-profit organisation that supports the development of the green economy – one that is low carbon, resource efficient and socially inclusive. We assist green technology businesses and investors focusing on green technologies and services to remove barriers to investment and growth.

### Our Ambition

GreenCape's five-year strategy aims to be globally relevant in driving the uptake of green economy infrastructure solutions in the developing world context. As such, GreenCape is expecting to double in size in the next five years. For more details on GreenCape, visit [www.greencape.co.za](http://www.greencape.co.za)

### The Energy Programme

The South African energy sector is a fast paced and exciting sector. GreenCape's energy program is a nationally relevant program. We are internationally recognised, we work across all three tiers of government, engage multi-national and local private sector players and drive impact in the South African economy. You can be part of the energy future you want to see for South Africa, grow your influence, network and get international exposure.

The Technical Specialist will be exposed to a wide range of projects in the energy field, including renewable energy, energy efficiency, electric vehicles and smart grids. This role aims to provide technical and economic skills to the energy team. The candidate must have a passion for the South African renewable energy market and be interested in travelling around the world.

### Job Details

Job Title	Technical Specialist
Qualification/Education	<ul style="list-style-type: none"> <li>Postgraduate degree, masters preferred (and relevant work experience) in Engineering, Economics, Finance or Resource Management.</li> </ul>
Knowledge and Experience	<ul style="list-style-type: none"> <li>10 years' relevant experience</li> <li>Existing network within the energy sector</li> <li>Proven track record of converting opportunities into funded projects</li> <li>Proven track record of leading projects in the energy sector and formulating and directing the team at achieving results.</li> <li>Proven line management / people management track record.</li> <li>Working knowledge of quantitative data management / modelling</li> <li>Working knowledge of government energy strategy and policies</li> </ul>
Competencies and Skills	<ul style="list-style-type: none"> <li>Have strong communication skills (written and verbal), with confidence in both formal and informal public speaking engagements.</li> </ul>

### GreenCape Sector Development Agency

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Company Registration No. 2012/039750/08

Refer to the GreenCape website for director details

	<ul style="list-style-type: none"> <li>• Be able to confidently initiate and foster productive, professional relationships with many stakeholders, including business, funders and government.</li> <li>• Possess problem-solving skills and an ability to identify, understand and define interventions to drive and grow markets.</li> <li>• Proactivity and confidence in own initiatives.</li> <li>• Strong analytical skills.</li> </ul>
Remuneration	<ul style="list-style-type: none"> <li>• Basic salary and contribution towards medical benefits</li> </ul>
Location	<ul style="list-style-type: none"> <li>• Cape Town CBD, with willingness to travel across South Africa</li> </ul>
Term	<ul style="list-style-type: none"> <li>• End date – 31 March 2025</li> </ul>

## Job Description

This role will focus on building GreenCape's technical expertise in the African Energy Sector. The candidate will have a chance to influence the direction of South Africa's energy future.

Focus Area	Description of Duties (What)	Performance Standard (How)
Technical Expertise	<ul style="list-style-type: none"> <li>• Provide technical expertise and guidance to internal teams and partners. Manage and develop internal teams alongside thought leadership internally and externally in the energy sector in South Africa.</li> <li>• Technical lead</li> <li>• Lead the team in increasing the resource efficiency of business and government in Africa.</li> <li>• Engage stakeholders on appropriate interventions to grow the sector</li> <li>• Promote market opportunities through the development of viable business cases for investment</li> </ul>	<ul style="list-style-type: none"> <li>• Critically analyse investment opportunities and match with potential and existing funding base – private and public sector.</li> <li>• Build rapport and credibility with funders.</li> </ul>
Project Delivery, Support & Reporting	<ul style="list-style-type: none"> <li>• Be accountable for the successful delivery of the project, from planning to execution and reporting. Monitor progress regularly, identify and address potential risks, and lead efforts to maintain on-time project completion rates.</li> <li>• Take on a leadership role in independently managing relationships with both existing delivery stakeholders and potential new funding leads. Display autonomy and decision-making authority, which allows for strategically pursuance of funding opportunities that align with the organization's strategic objectives.</li> <li>• Co-lead development of sector strategy.</li> <li>• Line management / team management.</li> </ul>	<ul style="list-style-type: none"> <li>• Achievement of project milestones</li> <li>• Coaching and mentoring of junior staff</li> </ul>

	<ul style="list-style-type: none"> <li>• Rapid expert input into day-to-day strategic decision making for programme in support of programme manager</li> <li>• Contributing and leading relevant sector projects and research reference groups</li> <li>• Quality control on other programme deliverables as required (especially with regard to technical aspects)</li> <li>• Project Manage both internal and external projects and resources</li> </ul>	
Stakeholder Engagements	<ul style="list-style-type: none"> <li>• Collaborate with relevant stakeholders, such as government agencies and local communities, to unlock barriers to green economic growth in South Africa.</li> <li>• Building and maintaining key relationships across the value chain</li> <li>• Understanding and identifying opportunities together with stakeholders to break barriers to investments</li> <li>• Provide Objective market insights</li> <li>• Engaging stakeholders on appropriate interventions to improve energy resilience.</li> </ul>	<ul style="list-style-type: none"> <li>• Meet with industry players</li> <li>• Funding opportunity identification and support regarding new business opportunity/area identification</li> <li>• Participate and coordinate industry events and government forums</li> <li>• Network generation yielding ease of obtaining key market insights</li> </ul>

**The following will be an advantage:**

- In Addition to English, Fluency in Afrikaans, isiXhosa or isiZulu.
- Proven Track record of securing repeat funding

**Contract length and remuneration**

This is a full-time contract position, until **31 March 2025**. This contract will be renewed to a longer duration subject to GreenCape’s standard contracting conditions. Contract renewal will depend on performance and the HR requirements of the organisation at the time. There will be a three-month probation period for this position.

Remuneration will be market-related, with the recognition that GreenCape is a not-for-profit organisation. A medical aid contribution is offered as an employee benefit. (subject to some conditions).

**Application details**

**Applications must include:**

- A well-written letter of motivation indicating what motivates the candidate to apply for the role:
  - What the candidate feels he/she brings to the role that would make him/her a preferred candidate;
  - An indication of current salary and salary expectations;
  - An indication of when the candidate would be available to commence work;

- Please also note how the candidate became aware of the job opportunity.
- A detailed CV
- Copies of academic transcripts
- Proof of eligibility to work in South Africa (copy of SA ID or Valid work permit)

**All applicants must complete the GreenCape online application form. You can complete the application form by accessing this link:**

**<https://forms.gle/qMY1ibYbGaRc9Yxy9>**

**You can also copy and paste the link into your browser**

Queries can be submitted via email to Human Resources at [jobs@green-cape.co.za](mailto:jobs@green-cape.co.za).

Only candidates who are shortlisted for interviews will be contacted. The closing date for applications is **25 March 2024**. Should you not hear back from the company by **15 April 2024**, please consider your application to be unsuccessful.

**Note that GreenCape gives preference to suitably qualified internal candidates first and reserves the right to not appoint to positions and to change the role in response to applicant abilities and interests. Preference will be given to designated groups and people with disabilities. All appointments will be done factoring in our Employment Equity Plan.**

