



## GreenCape Job Opportunity

### Expert Analyst: Water

Join GreenCape in shaping the future of water security and sustainability in South Africa and beyond. As a thought leader in the green economy, GreenCape is seeking an experienced and dynamic Expert Analyst to drive innovative solutions in the water sector. Be part of a team dedicated to creating a resource-efficient, resilient, and inclusive water economy

#### About GreenCape

GreenCape is a non-profit organisation that supports the development of the green economy – one that is low carbon, resource efficient and socially inclusive. We assist green technology businesses and investors focusing on green technologies and services to remove barriers to investment and growth.

#### Our Ambition

GreenCape's five-year strategy aims to be globally relevant in driving the uptake of green economy infrastructure solutions in the developing world context. As such, GreenCape is expecting to double in size in the next five years. For more details on GreenCape, visit [www.greencape.co.za](http://www.greencape.co.za)

#### The Water Programme

The water programme's goal is to increase job creation and investment into water infrastructure, technologies and services, and to improve water resource productivity. We achieve this through a number of different activities: we perform demand creation activities (such as supporting businesses to become more water efficient and resilient); we provide support to the water sector (such as collecting and disseminating market intelligence and supporting innovation and entrepreneurship); and we support improvements in resource productivity (through, for example, our analytical work into the economic impacts of water availability).

GreenCape is looking to recruit a smart, motivated individual who is aspiring to a future in the water sector. The Expert Analyst will be exposed to a wide range of projects in the water field. This role aims to provide technical and economic skills to the water team. The candidate must have a passion for the South African water sector.

#### Professional Growth and Development

Grow your expertise through strategic engagements, high-level stakeholder interactions, and leadership opportunities within a dynamic team committed to advancing sustainable water solutions. This role offers the opportunity to lead high-impact projects, influence policy decisions, and shape the water landscape in South Africa and other developing economies.

#### GreenCape Sector Development Agency

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Company Registration No. 2012/039750/08

Refer to the GreenCape website for director details

## Job Details

Job Title	Expert Analyst
Qualification/Education	<ul style="list-style-type: none"> <li>Postgraduate degree, specifically Master's degree in Engineering or Economics or Finance or Resource Management.</li> </ul>
Knowledge and Experience	<ul style="list-style-type: none"> <li>6+ years' relevant experience</li> <li>Serving as the technical lead on water sector projects, providing strategic and expert input to drive project success.</li> <li>A proven track record of developing viable business cases for investment and providing technical support to municipalities and government.</li> <li>Existing network within the sector (including relationships with key individuals at Western Cape municipalities, water and sanitation technology providers etc.)</li> <li>Leading complex projects in the water sector, including cross-sectoral projects, developing, co-ordinating and managing technical activities within the project teams</li> <li>Considered a leader in the water space and able to leverage external stakeholder relationships for the benefits of the current and future projects</li> <li>Experience in leading and guiding engagements with municipalities and other key stakeholders</li> <li>Strong understanding of non-sewered sanitation technologies, and experience in leading projects that aim to unlock wider adoption of these technologies</li> <li>Strong understanding of sustainable technology options in water and wastewater infrastructure</li> <li>Experience in screening and developing investment pipelines for municipal water sector projects</li> </ul>
Competencies and Skills	<ul style="list-style-type: none"> <li>Have strong communication skills (written and verbal), with confidence in both formal and informal public speaking engagements.</li> <li>Be able to confidently initiate and foster productive, professional relationships with many stakeholders, including business, funders and government.</li> <li>Possess problem-solving skills and an ability to identify, understand and define interventions to drive and grow markets.</li> <li>Strong analytical skills, including experience in analysing impact indicators for water and wastewater infrastructure projects, and experience in analysing different non-sewered sanitation technologies</li> <li>Apply technical knowledge and experience to critically analyse and interpret complex information, identify patterns, and adapt processes to develop solutions</li> </ul>
Remuneration	<ul style="list-style-type: none"> <li>Basic salary and contribution towards medical benefits</li> </ul>
Location	<ul style="list-style-type: none"> <li>Cape Town CBD, with willingness to travel across South Africa and Africa</li> </ul>
Term	<ul style="list-style-type: none"> <li>End date – 31 March 2026</li> </ul>

## Job Description

This role will focus on building GreenCape's technical expertise in the South African and African Water Sector. The candidate will have a chance to influence the direction of South Africa's water future.

Focus Area	Description of Duties (What)	Performance Standard (How)
Technical Expertise	<ul style="list-style-type: none"> <li>Technical lead within area of responsibility</li> <li>Lead the team in increasing the resource efficiency of businesses and government</li> </ul>	<ul style="list-style-type: none"> <li>Critically analyse investment opportunities and match with potential and existing funding base – private and public sector.</li> <li>Build rapport and credibility with key stakeholders.</li> </ul>

	<ul style="list-style-type: none"> <li>• Lead the team in increasing investment and job creation in the local and regional water sector</li> <li>• Provide technical input into cross-sectoral projects and programmes (e.g. SIDAFF, ASDU etc.)</li> <li>• Engage stakeholders on appropriate interventions to grow the sector</li> <li>• Promote market opportunities through the development of viable business cases for investment</li> <li>• Provide technical support to municipalities and government</li> </ul>	
Project Delivery, Support & Reporting	<ul style="list-style-type: none"> <li>• Provide input to sector strategy</li> <li>• Rapid expert input into day-to-day strategic decision making for programme in support of programme manager</li> <li>• Contributing and leading relevant sector projects and research reference groups</li> <li>• Quality control on other programme deliverables as required (especially with regard to technical aspects)</li> <li>• Project manage both internal and external projects and resources</li> <li>• Line management of team members</li> <li>• Contributing and collaborating with cross-sectoral projects and teams</li> </ul>	<ul style="list-style-type: none"> <li>• Achievement of project milestones</li> <li>• Line management, coaching and mentoring of junior staff</li> <li>• Operate with a high level of autonomy, managing tasks independently, and taking initiative to make decisions within the scope of the project.</li> <li>• Play a leadership role in project execution, overseeing the work of the project team, providing guidance to team members, and making decisions to ensure project success</li> </ul>
Stakeholder Engagements	<ul style="list-style-type: none"> <li>• Building and maintaining key relationships across the value chain</li> <li>• Understanding and identifying opportunities together with stakeholders to break barriers to investments</li> <li>• Engaging stakeholders on appropriate interventions to improve resilience.</li> <li>• Facilitate partnerships between GreenCape and stakeholders, aiming to secure funding and resources for the development of sustainable projects that create job opportunities</li> </ul>	<ul style="list-style-type: none"> <li>• Meet with industry players</li> <li>• Funding opportunity identification and support regarding new business opportunity/area identification</li> <li>• Participate and coordinate industry events and government forums</li> <li>• Network generation yielding ease of obtaining key market insights</li> </ul>

**The following will be an advantage:**

- In addition to English, Fluency in Afrikaans, isiXhosa or isiZulu.
- An existing network of key stakeholders in the water sector (such as technology providers, consultants, government, NGOs and academia).
- Experience in identifying and pursuing funding opportunities that align with departmental goals, lead the creation of high-quality proposals that effectively build and maintain relationships with stakeholders

### Contract length and remuneration

We offer a competitive remuneration package, along with opportunities for continuous professional growth, exposure to international best practices, and a collaborative work environment.

This is a full-time contract position, until **31 March 2026**. This contract will be renewed to a longer duration subject to GreenCape's standard contracting conditions. Contract renewal will depend on performance and the HR requirements of the organisation at the time. There will be a three-month probation period for this position.

Remuneration will be market-related, with the recognition that GreenCape is a not-for-profit organisation. A medical aid contribution is offered as an employee benefit. (subject to some conditions).

### Application details

#### Applications must include:

- A well-written letter of motivation indicating what motivates the candidate to apply for the role:
  - What the candidate feels he/she brings to the role that would make him/her a preferred candidate;
  - An indication of current salary and salary expectations;
  - An indication of when the candidate would be available to commence work;
  - Please also note how the candidate became aware of the job opportunity.
- A detailed CV
- Copies of academic transcripts
- Proof of eligibility to work in South Africa (copy of SA ID or Valid work permit)

**You can complete the application form by accessing this link (you can copy and paste the link into your browser as well): <https://forms.gle/m4zXqmZf38H7JsAf8>**

Queries can be submitted via email to Human Resources at [jobs@green-cape.co.za](mailto:jobs@green-cape.co.za).

Only candidates who are shortlisted for interviews will be contacted. We will be interviewing candidates as applications are received and reserve the right to make an appointment prior to the closing date or extend the closing date should a suitable candidate not be found. The closing date for applications is **31 January 2025**. Should you not hear back from the company by **28 February 2025**, please consider your application unsuccessful.

**Note that GreenCape gives preference to suitably qualified internal candidates first and reserves the right to not appoint to positions and to change the role in response to applicant abilities and interests. Preference will be given to designated groups and people with disabilities. All appointments will be done factoring in our Employment Equity Plan.**